

**SERIAL 10125 IGA VEHICLE GLASS REPLACEMENT, REPAIR, TINTING AND ACCESSORIES**

**DATE OF LAST REVISION: October 27, 2010 CONTRACT END DATE: October 11, 2011**

**CONTRACT PERIOD BEGINNING OCTOBER 12, 2010  
ENDING OCTOBER 11, 2011**

**TO: All Departments**

**FROM: Department of Materials Management**

**SUBJECT: Contract for VEHICLE GLASS REPLACEMENT, REPAIR,  
TINTING AND ACCESSORIES**

Attached to this letter is a listing of vendors available to Maricopa County Agencies utilizing the Arizona Department of Transportation Contract ADOT11-000541. The using agency and other interested parties may access and electronic version of this contract from the Materials Management Web site at:

[http://www.maricopa.gov/materials/Awarded\\_Contracts/search.asp](http://www.maricopa.gov/materials/Awarded_Contracts/search.asp).

**Please note: Price Agreement Purchase Orders (PG documents) may be generated using the information from this list. Use NIGP CODE 9284601.**

All purchases of product(s) listed on the attached pages of this letter are to be obtained from the listed contractor(s).

**SOLICITATION AMENDMENT NO. ONE (1)**  
**SOLICITATION NO. ADOT11-00000129**



ARIZONA DEPARTMENT OF TRANSPORTATION  
Procurement Group  
1739 W. Jackson Street, Suite A, Mail Drop 100P  
Phoenix, Arizona 85007  
Phone: (602) 712-7211



Description: Vehicle glass replacement, repair, tinting and accessories.

Solicitation Due Date: September 7, 2010 until 3:00 P.M. MST

A signed copy of this amendment shall be included with your offer submitted via ProcureAZ prior to the Solicitation due date and time. This Solicitation is amended as follows:

**1. Revised:**

The Bid Due Date has been changed from August 24, 2010 to **September 7, 2010**. The time and submittal location remain the same.

**2. Remove and Replace:**

The following documents are attached and shall be incorporated (either replacing, revising or adding to, as is appropriate) into this solicitation. Remove the referenced pages and replace with the attached pages. Changes are in bold and italicized font.

**Section 1, Specifications:**

- a. Page 1, Paragraph 1 Purpose. The word "windshield protectorate" has been removed. (Total pages 1)

**Section 3, Special Terms and Conditions:**

- a. Page 22, revised paragraph 11 Invoicing. (Total pages 1)

**Section 5, Special Instruction to Offerors:**

- a. Pages 43 through 49. Paragraphs: 4.2 Specifications; 4.4 Price Sheets and 4.13 Equivalent Equipment List.  
( Total pages 7)

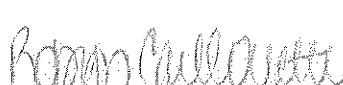
**Attachments:**

- a. Pages 68, 69, 70 and 72. Price Sheets: Core List, NAGS Calculator Discount and Additional Services.  
(Total pages 4)

**2. Added:**

- a. Exhibit 7, Vehicle Classifications for Tinting Services. (Total pages 1)

**ALL OTHER PROVISIONS OF THE SOLICITATION SHALL REMAIN IN THEIR ENTIRETY.**

Offeror hereby acknowledges receipt and understanding of the above amendment.		The above referenced Solicitation Amendment is hereby executed this _____ Day of _____, 2010, at Phoenix, Arizona.	
Signature _____		 Robyn Caillouette, CASPP PROCUREMENT OFFICER	
Date _____			
Typed Name and Title _____			
Company Name _____			
Address _____			
City _____	State _____	Zip _____	

## SECTION 1 SPECIFICATIONS

ARIZONA DEPARTMENT OF TRANSPORTATION  
Procurement Group  
1739 West Jackson Street, Suite A, Mail Drop 100P  
Phoenix, Arizona 85007-3276  
Phone: (602) 712-7211

**SOLICITATION NO. ADOT11-00000129**

### 1. PURPOSE:

Pursuant to the Arizona Procurement Code, A.R.S. §41-2501 et seq., the Arizona Department of Transportation (ADOT), here into referred to as ADOT, on behalf of the State of Arizona (herein referred to as the State) has a requirement for a term contract for a complete line of windshields, side glass and rear glass with standard and emergency assembly and installation or repair for all light and heavy duty vehicles to include on and off road equipment. Also, included will be a complete line of mirrors, and tinting.

The contract will be utilized by all State of Arizona agencies, accounts, boards, and participating political subdivisions (a.k.a. eligible agencies).

The estimated dollar volume of products and service purchased under the proposed contract is \$400,000.00 annually, based on historical usage data and anticipated volumes. This is only an estimate and the State makes no guarantee as to actual dollars spent under any resultant contract.

### 2. SCOPE OF WORK:

The Contractor shall be responsible for providing all labor, equipment, materials, parts, supplies to perform the services described herein.

The State shall not be responsible for shipping, travel, per diem, or fuel costs expended by the Contractor in performance of this contract.

### 2.1 CONTRACTOR RESPONSIBILITIES:

The Contractor is responsible to support a statewide (multi-agency) contract. The Contractor shall have at a minimum the following support mechanisms in place:

#### **Business Capacity:**

Ability to perform under a statewide contract. Statewide meaning multiple agency accounts and delivery points located throughout the State.

#### **Multiple Accounts:**

Ability to create and manage numerous individual accounts for order placement, billing and reporting purposes.

#### **Statewide delivery:**

Inventory and transportation capacities sufficient to meet customer demand and contract delivery requirements.

#### **Order Capability:**

The Contractor shall have existing facilities capable of accepting windshield replacement and/or repair orders, quoting State contract pricing and dispatching mobile repair units to required locations via: P-card, hard copy, phone, and walk in orders.

## SECTION 3 SPECIAL TERMS AND CONDITIONS

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If the delivered product is returned to the contractor for corrective action prior to acceptance for any reason, an additional period of fifteen (15) calendar days shall be allowed for inspection when subsequent deliveries occur.

The contractor shall be fully responsible for the transport of the material from and to the location, for installation and/or for the correction of items or workmanship not in compliance with the specifications.

Product returned to the contractor for corrective action may delay payment. Invoices will be processed for payment only after the product is accepted by the customer.

### 11. INVOICING

Separate invoices are required for each shipment of product.

Each separate invoice shall include at a minimum:

- Ship and Bill to address
- Itemized list of parts used including description and part numbers
- Appointment Date and Time
- State contract number and purchase order number
- State vehicle equipment number (if applicable) and work order number
- Vehicle Identification Number (VIN)
- Price per unit and total per unit
- Applicable taxes
- If applicable actual special order parts freight charges
- Total of invoice

Invoices not sent to the proper address, or not containing the necessary and required information may delay payment to the contractor. A contractor whose payments are delayed due to improper invoicing shall make no claim against the State for late or finance charges.

The State will make every effort to process payment for the purchase of product within thirty (30) calendar days after the State has conducted the necessary reviews, and inspections as described herein. DELIVERY OF THE PRODUCT TO THE STATE DOES NOT CONSTITUTE ACCEPTANCE, THEREFORE, ONLY THE STATE ACCEPTANCE DATE WILL BE A VALID DATE FOR STARTING THE THIRTY (30) CALENDAR DAY PAYMENT PERIOD.

### 12. ESTIMATED QUANTITIES

This solicitation references quantities as a general indication of the needs of the State. The State anticipates considerable activity resulting from contracts that will be awarded as a result of this solicitation; however, the quantities shown are estimates only and the State reserves the right to increase or decrease any quantities actually acquired. No commitment of any kind is made concerning quantities and that fact should be taken into consideration by each potential contractor.

## SECTION 5 SPECIAL INSTRUCTIONS TO OFFERORS

ARIZONA DEPARTMENT OF TRANSPORTATION  
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### 1. OFFER SUBMISSION, DUE DATE AND TIME

With regards to Section 4 Uniform Instructions, Item D, "Submission of Offer," "Sealed Envelope or Package"; offers in response to this solicitation shall be submitted within the State's e-Procurement system, ProcureAZ (<https://procure.az.gov>). Offers shall be received before the date/time listed in the solicitation's "Bid Opening Date" field. Offers submitted outside ProcureAZ, or those that are received on or after the date/time stated in the "Bid Opening Date" field, shall be rejected. Questions in this regard shall be directed to the Procurement Officer or to the ProcureAZ Help Desk ([procure@azdoa.gov](mailto:procure@azdoa.gov) or 602 542-7600).

### 2. QUESTIONS

Questions relating to this solicitation shall be issued within the State's e-Procurement system, ProcureAZ (<https://procure.az.gov>) by selecting the Questions tab. Questions to any part of this solicitation will be answered via the State's e-Procurement system, ProcureAZ (<https://procure.az.gov>) and are due **no later than August 12, 2010**.

### 3. PRE-OFFER CONFERENCE

A Pre-proposal Conference will be held on **August 16, 2010**, in the Arizona Department of Transportation Procurement Conference Room, 1739 W. Jackson, Suite A, Phoenix, AZ 85007 at **2:00 p.m. MST**. The purpose of the conference is to answer questions related to this Invitation For Bid (IFB).

### 4. SUBMITTAL OF REQUIRED INFORMATION

The following items shall be returned with the offer. Failure to provide all of the items and the information requested may result in the offer being rejected.

#### 4.1 SOLICITATION AMENDMENT

Complete and submit all information requested and sign, if any. Bidder **shall** acknowledge the bid amendments issued via the State's e-procurement system ProcureAZ (<https://procure.az.gov/bsol/>).

#### 4.2 SPECIFICATIONS

**Complete and submit all information requested on pages 2 through 5.** A response to each Specification statement is required and is to be entered on blank lines provided within Section 1 Specifications. If the service and/or product conforms to the Specification, enter the word "CONFORMS," if the service and/or equipment does not conform to the Specification, enter the word "EXCEPTION," and state the variance from the Specification and equivalents on **Attachment 11, Equivalent Equipment List**. **Failure to conform to the Specification(s) may result in bid rejection.**

**The bidder shall complete pages two (2) through five (5) of the solicitation and return in the bid documents on ProcureAZ. Failure to submit the specifications may result in bid rejection.**

SECTION 5  
SPECIAL INSTRUCTIONS TO OFFERORS

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**4.3 OFFER AND CONTRACT AWARD**

Complete and submit all information requested on **Attachment 1**.

**4.4 PRICE SHEETS**

The State is not responsible for miscellaneous charges or fees (i.e., shop supplies, environmental fees, fuel surcharges, etc.), unless mandated by the Federal Government or the State of Arizona, other than those listed in the pricing section of this solicitation.

**Failure to provide pricing for all categories listed on Attachment 2, Price Sheets will result in bid rejection.**

All quantities provided on the following price sheets are estimates only.

**Core List Price Sheet, Attachment 2:**

The bidder shall provide firm fixed pricing for all core items. These items are established as the baseline pricing.

As listed by Manufacturer, Model and Year provide the:

- Unit Cost for an individual (EA) windshield (**inclusive of materials, installation and labor**)
- Extended Cost
- Total Gross Offer

**NAGS US Calculator Discount Price Sheet, Attachment 2A:**

The bidder shall provide a comprehensive selection of windshields, other than those identified as core items. Pricing for these items shall be based on a single fixed discount percent (%) from the NAGS USA Calculator for Domestic and Foreign Vehicles.

The bidder shall indicate by category:

- Discount (%) off of the NAGS USA Calculator for Domestic or Foreign Vehicles
- The NAGS USA Calculator date

The fixed discount percent (%) shall remain in full force and effect for the stated term specified in any resultant contract and shall include the cost of insurance and all other expenses, direct or indirect, (excluding sales tax) to the bid price.

**Factory Replacement Mirrors Price Sheet, Attachment 2B:**

The bidder shall provide a comprehensive selection of factory mirrors. Pricing for these items shall be based on a single fixed discount percent (%) off of the Manufacturer Price List (MPL).

SECTION 5  
SPECIAL INSTRUCTIONS TO OFFERORS

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The bidder shall indicate the:

- Manufacturer Name
- Price List Name and Date
- Discount (%) off of the MPL for Light Duty Vehicles
- Discount (%) off of the MPL for Heavy Duty Vehicles

**Additional Services Price Sheet, 2C:**

A. Chip Repair:

The bidder shall perform chip repair on various vehicle glass. The bidder shall provide a Unit Cost for an individual chip repair (EA)

B. Glass Tinting:

The bidder shall provide tinting services for a variety of vehicles and equipment.

The bidder shall provide a price to tint an entire vehicle (EA) inclusive of materials, installation and labor for each of the categories provided on Exhibit 7, Vehicle Classifications for Tinting Services:

1. Minicar
2. Compact car
3. Mid-size car
4. Full-size car
5. Compact minivan
6. Minivan
7. Mini SUV
8. Compact SUV
9. Mid-size SUV
10. Full-size SUV
11. Mid-size pickup truck
12. Full-size pickup truck

Additionally, the bidder shall provide an hourly rate (Hr), for custom tinting inclusive of materials, installation and labor for those classified as "Other" on Exhibit 7, Vehicle Samples for Tinting Services.

C. Non-Supported OEM Glass:

Any special glass that is no longer supported by the manufacturer will be provided at a fixed hourly rate. The hourly rate shall include the cost of the on-site measurements, incidental materials, cutting and tempering of glass, and installation. The hourly rate shall apply to all custom glass work.

**SECTION 5**  
**SPECIAL INSTRUCTIONS TO OFFERORS**

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The bidder shall indicate the:

- Unit Cost per Hour (Hr.)
- Unit Cost per Square Foot (SQ. FT.) for non-tempered glass

**D. State Supplied Glass:**

The State may purchase glass, side windows, windshields and mirrors for off-road equipment.

The bidder shall indicate the:

- Unit Cost per Hour (Hr.) for user supplied glass and;
- Unit Cost per Hour (Hr.) for user supplied mirrors and;

**E. Additional Items:**

The bidder shall indicate:

- The amount of days for delivery after receipt of order.
- The discount provided for a Purchase Card program.
- The Special Order parts restocking and Obsolete Parts restocking fee as detailed in Section 3, Special Terms and Conditions Paragraph 36.

The bidder shall indicate the exact conditions, limitations, and duration of the warranty provided with the contracted services. As a minimum the warranty provided shall conform to the requirements stated herein.

**Prompt Payment Discount**

Prompt payment discounts of thirty (30) days or more set forth in an Offer shall be deducted from the offer for the purposes of evaluating that price (See Attachment 2C, Additional Services Price Sheet).

**4.5 REFERENCES**

Complete and submit all information requested on Attachment 3. Do not submit the State, State contracts or State personnel as references.

**4.6 EQUIPMENT LIST**

Complete and submit all information requested on Attachment 4.

The Executive Order applies only to: Maricopa, Pinal and Pima Counties.

All equipment utilized for this contract shall comply with the Governor's Executive Order 2007-3, Improving Air Quality, Exhibit 3. Equipment shall be listed on Equipment List, Attachment 4 and shall include the following:



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Equipment Manufacturer and Model; Contractor/Subcontractor name  
Emission control device manufacturer, model, and EPA verification number and/or:

The type and source of clean fuel to be used

The estimated emissions profile for the fleet using EPA's Diesel Quantifier,  
<http://cfpub.epa.gov/quantifier>.

The Bidder shall submit updates as needed for the above required information. Certified copies of the clean fuel delivery shall be included for the reporting period and shall identify which vehicles received fuel. The addition or deletion of non-road diesel equipment shall also be included in the report.

All applicable reports and questions pertaining to compliance with the Governor's Executive Order 2007-3, **Exhibit 3**, shall be submitted to the Arizona Department of Transportation, Procurement Office, 1739 W. Jackson Street, Suite A, MD 100P, Phoenix, Arizona 85007; Attn: Robyn Caillouette, Procurement Officer, (602) 712-7466.

### **4.7 STATE OF ARIZONA SUBSTITUTE W-9**

Complete and submit all information requested on **Attachment 5**. The requested information is for data collection purposes only and will not be used in the evaluation of the solicitation.

### **4.8 EXECUTIVE ORDER 2007-3 COMPLIANCE FORM**

Complete, notarize, and submit all information requested on **Attachment 6**. Information may be utilized in the bid evaluation process. Failure to complete and submit all required information may deem the offeror non-responsive. This form must be notarized.

### **4.9 NON-COLLUSION AFFIDAVIT**

Complete and submit all information requested on **Attachment 7**. This form must be notarized.

### **1.10 CONTRACTOR SERVICE FACILITIES**

Complete and submit all information requested on **Attachment 8**. The bidder will provide:

- Office Name and Address
- Contact Information:
  - Name
  - Phone number
  - Fax number
  - E-mail address

Check the appropriate box by office and coverage area, indicating the service(s) provided:

- Drive In service
- Mobile Unit service

**SECTION 5**  
**SPECIAL INSTRUCTIONS TO OFFERORS**

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- Emergency service
- Glazing "Tinting" services

**1.11 RESPONSE AND WAIT TIME**

Complete and submit all information requested on **Attachment 9**.

The bidder shall provide the response time in hours (hrs) and the wait time in minutes, by coverage area for:

- Standard Facility
- Mobile Unit
- Drive-In Repair or Replace
- Warranty Repair or Replace
- Emergency Drive-In Repair
- Emergency Mobile Repair

**4.12 SUBCONTRACTOR SERVICE FACILITIES**

Complete and submit all information requested on **Attachment 10**. The bidder will provide:

- Office Name and Address
- Contact Information:
  - Name
  - Phone number
  - Fax number
  - E-mail address

Check the appropriate box by office and coverage area, what service(s) are provided:

- Drive In service
- Mobile
- Emergency service
- Glazing "Tinting" services

**4.13 EQUIVALENT EQUIPMENT LIST**

List all deviations from Section 1, Specifications and provide relevant supporting documentation for the request, refer to Attachment 11.

**4.14 MANUFACTURER PRICE LIST (MPL) AND CATALOG(S)**

National Auto Glass Specification USA Price Calculator and Catalog (NAGS):

Bidder shall provide **three (3) copies** of the most current NAGS US price calculator and catalog for domestic and foreign vehicles with bid package. The format may be a pre-printed document (hard copy) or a disk compatible with current PC's, which is Microsoft XP compatible.

**SECTION 5**  
**SPECIAL INSTRUCTIONS TO OFFERORS**

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**Factory Replacement Mirrors**

Bidder shall provide **three (3) copies** of the most current manufacturers' price list (MPL) for optional equipment being offered with the bid package. The format may be a pre-printed document (hard copy) or a disk compatible with current PC's, which is Microsoft XP compatible.

**5. OFFSHORE PERFORMANCE OF WORK PROHIBITED**

Due to security and identity protection concerns, direct services under this contract shall be performed within the borders of the United States. Any services that are described in the specifications or scope of work that directly serve the State of Arizona or its clients and may involve access to secure or sensitive data or personal client data or development or modification of software for the State shall be performed within the borders of the United States. Unless specifically stated otherwise in the specifications, this definition does not apply to indirect or 'overhead' services, redundant back-up services or services that are incidental to the performance of the contract. This provision applies to work performed by subcontractors at all tiers. Offerors shall declare all anticipated offshore services in the proposal.

**6. FEDERAL IMMIGRATION AND NATIONALITY ACT**

By submission of the offer, the offeror warrants that both it and all proposed subcontractors are and shall remain in compliance with all federal, state and local immigration laws and regulations relating to the immigration status of their employees. The State may, at its sole discretion require evidence of compliance during the evaluation process. Should the State request evidence of compliance, the offeror shall have 5 days from receipt of the request to supply adequate information. Failure to comply with this instruction or failure to supply requested information within the timeframe specified shall result in the offer not being considered for contract award.

Classification	Examples
Minicar	Ford Fiesta, Volkswagen Polo
Compact car	Ford Focus, Toyota Auris, Volkswagen Golf
Mid-size car	Ford Mondeo, Honda Accord, Volkswagen Passat
Full-size car	Ford Crown Victoria, Chrysler 300C
Compact minivan	Mazda5, Opel Zafira, Ford C-Max, Volkswagen Touran, Peugeot 5008
Minivan	Chrysler Town and Country, Ford Galaxy, Honda Odyssey, Peugeot 807
Mini SUV	Daihatsu Terios, Mitsubishi Pajero iO, Suzuki Jimny
Compact SUV	BMW X3, Ford Escape, Honda CR-V, Toyota RAV4, Chevy Equinox
Mid-size SUV	Ford Explorer, Jeep Grand Cherokee, Volkswagen Touareg
Full-size SUV	Cadillac Escalade, Chevrolet Suburban, Range Rover, Toyota Land Cruiser
Mid-size pickup truck	Chevrolet Colorado, Ford Ranger, Mitsubishi Triton/L200, Nissan Navara
Full-size pickup truck	Dodge Ram, Ford F-150, GMC Sierra, Nissan Titan, Toyota Hilux
Other	Grader, Front Loader, agricultural and heavy equipment

## ATTACHMENT 2 CORE LIST PRICE SHEET

ARIZONA DEPARTMENT OF TRANSPORTATION  
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The Bidder shall provide pricing on all line items, for replacement windshields as outlined in Section 5, Special Instructions to Offerors, and Paragraph 4.4 Price Sheet for Core Items.

	<u>WINDSHIELD MANUFACTURER</u>	<u>MODEL</u>	<u>YEAR</u>	<u>UOM</u>	<u>EST. QTY.</u>	<u>UNIT COST</u>	<u>EXTENDED COST</u>	
1.	BUS	BLUEBIRD	2006	EA	8	\$ N/A	\$ N/A	-Cut glass
2.	BOBCAT	A300 SKID STEER	2007	EA	2	\$ N/A	\$ N/A	-Cut glass
3.	BUICK	LESABRE	2005	EA	7	\$ 178.30	\$ 1,248.12	
4.	CATERPILLAR	928G LOADER	2007	EA	1	\$ N/A	\$ N/A	-Cut glass
5.	CHEVROLET	ASTRO	2003	EA	23	\$ 121.42	\$ 2,792.71	
6.	CHEVROLET	CAVALIER	2001	EA	37	\$ 137.85	\$ 5,100.40	
7.	CHEVROLET	EXPRESS	2008	EA	108	\$ 122.85	\$ 13,267.72	
8.	CHEVROLET	IMPALA	2006	EA	97	\$ 134.99	\$ 13,094.45	
9.	CHEVROLET	LUMINA	1998	EA	20	\$ 112.28	\$ 2,245.54	
10.	CHEVROLET	PICKUP C250	1994	EA	20	\$ 111.81	\$ 2,236.22	
11.	CHEVROLET	PICKUP C350	1999	EA	10	\$ 111.81	\$ 1,118.10	
12.	CHEVROLET	S10 BLAZER	2001	EA	14	\$ 106.07	\$ 1,485.03	
13.	CHEVROLET	S10 PICKUP	1997	EA	17	\$ 106.07	\$ 1,803.25	
14.	CHEVROLET	SILVERADO C	2006	EA	94	\$ 110.06	\$ 10,345.96	
15.	CHEVROLET	TAHOE	2007	EA	82	\$ 127.83	\$ 10,482.03	
16.	CHEVROLET	TRAILBLAZER	2006	EA	59	\$ 109.42	\$ 6,455.93	
17.	CHEVROLET	UPLANDER	2008	EA	20	\$ 366.10	\$ 7,322.03	
18.	DODGE	CARAVAN	2006	EA	132	\$ 123.61	\$ 16,316.06	
19.	DODGE	PICKUP 2500	2001	EA	308	\$ 129.14	\$ 39,775.20	
20.	DODGE	STRATUS	2005	EA	128	\$ 119.94	\$ 15,351.90	

## ATTACHMENT 2 CORE LIST PRICE SHEET

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	<u>WINDSHIELD MANUFACTURER</u>	<u>MODEL</u>	<u>YEAR</u>	<u>UOM</u>	<u>EST. QTY.</u>	<u>UNIT COST</u>	<u>EXTENDED COST</u>
21.	FORD	CROWN VICTORIA	2006	EA	298	\$140.30	\$41,807.95
22.	FORD	ECONOLINE	1999	EA	85	\$146.47	\$12,449.92
23.	FORD	EXPEDITION	2003	EA	63	\$140.21	\$8,833.09
24.	FORD	F SERIES F150	2005	EA	215	\$123.58	\$26,569.14
25.	FORD	TAURUS	1995	EA	193	\$116.33	\$22,450.77
26.	FREIGHTLINER	COLUMBIA	2005	EA	4	\$104.59	\$418.35
27.	GENESIS	BUS	1998	EA	5	\$ N/A	\$ N/A - cut glass
28.	GMC	SAVANNA	2007	EA	176	\$122.85	\$21,621.47
29.	HONDA	CIVIC	2001	EA	16	\$118.71	\$1,899.42
30.	JEEP	CHEROKEE	2001	EA	187	\$105.22	\$19,677.75
31.	JOHN DEERE	544 LOADER	1993	EA	3	\$ N/A	\$ N/A - cut glass
32.	KAMATSU	WA250	1998	EA	2	\$ N/A	\$ N/A - cut glass
33.	MACK	RD SERIES	1999	EA	116	\$103.13	\$11,963.27
34.	NAVISTAR	4300	2008	EA	19	\$387.19	\$7,356.57
35.	NISSAN	PATHFINDER	2001	EA	9	\$108.81	\$979.30
36.	PONTIAC	GRAND PRIX	2005	EA	13	\$134.73	\$1,751.52
37.	STERLING T	CONDOR	2003	EA	7	\$121.16	\$848.12
38.	THOMAS	SAF-T-LINER	2008	EA	3	\$158.91	\$476.72
39.	TOYOTA	CAMRY	2006	EA	33	\$108.37	\$3,576.35
40.	TOYOTA	PRIUS	2008	EA	2	\$228.19	\$456.39

TOTAL GROSS OFFER \$ 333,579.75 \*

\* Plus cut glass listed above  
SOLICITATION AMENDMENT NO. ONE (1)

# ATTACHMENT 2A NAGS CALCULATOR DISCOUNT PRICE SHEET

ARIZONA DEPARTMENT OF TRANSPORTATION  
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The Bidder shall provide pricing for categories 1 through 3 as outlined in Section 5, Special Instructions to Offerors, Paragraph 4.4 Price Sheet for Catalog Discount.

<u>DESCRIPTION</u>		<u>*DISCOUNT (%)</u> <u>OFFERED</u>
1.	<u>CURVED WINDSHIELD</u>	
1a.	Clear	<u>41.75</u> %
1b.	Manufacturer Shaded or Tinted	<u>41.75</u> %
	NAGS US Price Calculator and Catalog for Foreign and Domestic Vehicles Dated: <u>5/10/10</u>	
2.	<u>FLAT WINDSHIELD</u>	
2a.	Clear	<u>41.75</u> %
2b.	Manufacturer Shaded or Tinted	<u>41.75</u> %
	NAGS US Price Calculator and Catalog for Foreign and Domestic Vehicles Dated: <u>5/10/10</u>	
3.	<u>FLAT Pre-Cut WINDSHIELD (NAGS Part No. DL, FL, etc)</u>	
3a.	Clear	<u>41.75</u> %
3b.	Manufacturer Shaded or Tinted	<u>41.75</u> %
	NAGS USA Price Calculator and Catalog for Foreign and Domestic Vehicles Dated: <u>5/10/10</u>	

\*Discount off NAGS US Calculator for Foreign and Domestic Vehicles

# ATTACHMENT 2B FACTORY REPLACEMENT MIRROR PRICE SHEET

ARIZONA DEPARTMENT OF TRANSPORTATION  
Procurement Group  
1739 West Jackson Street, Suite A, Mail Drop 100P  
Phoenix, Arizona 85007-3276  
Phone: (602) 712-7211

SOLICITATION NO. ADOT11-00000129

The Bidder shall provide catalog information and discounts as outlined in Section 5, Special Instructions to Offerors Paragraph 4.4 Price Sheet for Catalog Discount. Bidder may submit additional copies of attachment if needed.

## REPLACEMENT MIRROR MANUFACTURER PRICE LIST

LIGHT DUTY  
VEHICLE

HEAVY DUTY  
VEHICLE

- |    |   |             |             |
|----|---|-------------|-------------|
| 1. | Manufacturer Name: <u>Burco</u><br>Price List Name: <u>Burco</u><br>Date: <u>09'-2010</u> | <u>60</u> % | <u>60</u> % |
| 2. | Manufacturer Name: _____<br>Price List Name: _____<br>Date: _____                         | _____ %     | _____ %     |
| 3. | Manufacturer Name: _____<br>Price List Name: _____<br>Date: _____                         | _____ %     | _____ %     |
| 4. | Manufacturer Name: _____<br>Price List Name: _____<br>Date: _____                         | _____ %     | _____ %     |
| 5. | Manufacturer Name: _____<br>Price List Name: _____<br>Date: _____                         | _____ %     | _____ %     |



# ATTACHMENT 2C ADDITIONAL SERVICES PRICE SHEET

ARIZONA DEPARTMENT OF TRANSPORTATION  
Procurement Group  
1739 West Jackson Street, Suite A, Mail Drop 100P  
Phoenix, Arizona 85007-3276  
Phone: (602) 712-7211

SOLICITATION NO. ADOT11-00000129

The Bidder shall provide pricing on all line items as outlined in Section 5, Special Instructions to Offerors Paragraph 4.4 Price Sheet for additional services as listed.

	DESCRIPTION	UOM	UNIT COST
1.	<u>CHIP REPAIR</u>		
1a.	Chip repair performed on any vehicle or equipment glass	EA	\$ <u>19.95</u>
2.	<u>GLASS TINTING</u>		
2a.	Provide an individual (EA) cost to tint all windows of a vehicle in the following Classifications. (Cost shall be inclusive of materials, installation and labor)		
1.	Minicar	EA	\$ <u>175</u>
2.	Compact car	EA	\$ <u>175</u>
3.	Mid-size car	EA	\$ <u>175</u>
4.	Full-size car	EA	\$ <u>175</u>
5.	Compact minivan	EA	\$ <u>200</u>
6.	Minivan	EA	\$ <u>200</u>
7.	Mini SUV	EA	\$ <u>200</u>
8.	Compact SUV	EA	\$ <u>200</u>
9.	Mid-size SUV	EA	\$ <u>200</u>
10.	Full-size SUV	EA	\$ <u>200</u>
11.	Mid-size pickup truck	EA	\$ <u>175</u>
12.	Full-size pickup truck	EA	\$ <u>175</u>
2b.	Provide an hourly rate (inclusive of materials and installation) for custom tinting.	HR	\$ <u>24.95</u>
3.	<u>NON OEM SUPPORTED GLASS</u>		
3a.	Inclusive cost for measurement; cutting and tempering of non-supported OEM glass including installation	HR.	\$ <u>40.00</u>
3b.	Glass, non-tempered	SQ. FT.	\$ <u>12.50</u>
4.	<u>STATE SUPPLIED GLASS</u>		
4a.	Inclusive cost for installation of State purchased windshields and side windows for Off Road Equipment	HR.	\$ <u>25.00</u>
4b.	Inclusive cost for installation of mirrors	HR.	\$ <u>25.00</u>

Delivery is 0 days after receipt of order (ARO). Purchasing Card program discount provided 0 %

Special Order parts returned, restocking fee \$ 0. Obsolete parts returned, restocking fee \$ 20.

Do not include sales tax in the pricing provided in the above and aforementioned pages of Attachment 2, Price Sheets. Tax will not be used in the evaluation of bids.

Sales Tax State of Arizona and City of Phoenix

SAFELITE FULFILLMENT  
Company Name

Jo. A. Chul  
Company Representative

IF PAYMENT IS MADE WITHIN N/A DAYS AFTER RECEIPT OF GOODS OR SERVICES, THE ABOVE QUOTED PRICE CAN BE DISCOUNTED BY 0 %.

# ATTACHMENT 8 CONTRACTORS SERVICE FACILITIES

ARIZONA DEPARTMENT OF TRANSPORTATION

Procurement Group  
1739 W. Jackson Street Suite A 100P  
Phoenix, Arizona 85007  
Phone: (602) 712-7211

SOLICITATION NO. ADOT11-00000129

The Contractor will complete this form as instructed in Section 5, Special Instructions to Offerors, Paragraph 4.11. If additional pages are needed, the bidder may make additional copies of this attachment and submit with bid package.

OFFICE NAME AND ADDRESS	CONTACT INFORMATION	SERVICES	COVERAGE AREA									
			Metro Phoenix	Metro Tucson	Flagstaff	Kingman	Prescott	Page	Holbrook	Yuma	All Other statewide locations	
1. Name: <i>Safelite Autoglass</i> Address: <i>8135 E Butternut</i> <i>Scottsdale AZ 85260</i>	Name: <i>Robert Powell</i> Phone: <i>480.922.4674</i> Fax: <i>480.922.4676</i> E-mail: <i>Robert.Powell@Safelite.com</i>	Drive-In Mobile Emergency Tinting	X									
2. Name: <i>Safelite</i> Address: <i>23010 N 20th Ave</i> <i>Phoenix AZ 85085</i>	Name: <i>Bryan Mussen</i> Phone: <i>623.474.1301</i> Fax: <i>623.474.1370</i> E-mail: <i>Bryan.Mussen@Safelite.com</i>	Drive-In Mobile Emergency Tinting	X									
3. Name: <i>Safelite Autoglass</i> Address: <i>8550 N 91st Ave</i> <i>Peoria AZ 85345</i>	Name: <i>Paul Davis</i> Phone: <i>623.215.1739</i> Fax: <i>623.215.1741</i> E-mail: <i>Paul.Davis@Safelite.com</i>	Drive-In Mobile Emergency Tinting	X									
4. Name: <i>Safelite</i> Address: <i>2552 Southern</i> <i>Mesa AZ 85204</i>	Name: <i>JJ Wilson</i> Phone: <i>480.464.6732</i> Fax: <i>480.885.0800</i> E-mail: <i>John.Wilson@Safelite.com</i>	Drive-In Mobile Emergency Tinting	X									
5. Name: <i>Safelite Autoglass</i> Address: <i>18993 N 83rd Ave</i> <i>Peoria AZ 85392</i>	Name: <i>John Morrow</i> Phone: <i>623.677.0821</i> Fax: <i>623.215.1741</i> E-mail: <i>John.Morrow@Safelite.com</i>	Drive-In Mobile Emergency Tinting	X									

# ATTACHMENT 8 CONTRACTORS SERVICE FACILITIES

ARIZONA DEPARTMENT OF TRANSPORTATION  
Procurement Group  
1738 W. Jackson Street Suite A 100P  
Phoenix, Arizona 85007  
Phone: (602) 712-7211

SOLICITATION NO. ADOT11-00000129

The Contractor will complete this form as instructed in Section 5, Special Instructions to Offerors, Paragraph 4.11. If additional pages are needed, the bidder may make additional copies of this attachment and submit with bid package.

OFFICE NAME AND ADDRESS	CONTACT INFORMATION	SERVICES	COVERAGE AREA																	
			Metro Phoenix	Metro Tucson	Flagstaff	Kingman	Prescott	Yuma	Goodyear	Other										
1. Name: Safelite Autoglass Address: 4440 E. Shwood Phx AZ 85040	Name: Michael Craig Phone: 480.376.4902 Fax: 480.517.6521 E-mail: Michael.Craig@Safelite.com	Drive-In Mobile Emergency Tinting	X	X																
2. Name: Safelite Autoglass Address: 108 E W Grant Rd Tucson AZ 85705	Name: Angie Wolk Phone: 520.722.5255 Fax: 520.723.0743 E-mail: Angie.Wolk@Safelite.com	Drive-In Mobile Emergency Tinting		X																
3. Name: Safelite Autoglass Address: 203 S. Milton Flagstaff AZ 86001	Name: Mitch Bowen Phone: 928.213.1320 Fax: 928.174.4503 E-mail: Mitch.Bowen@Safelite.com	Drive-In Mobile Emergency Tinting		X	X				X	X										
4. Name: Safelite Autoglass Address: 3179 Harrison St Kingman AZ 86401	Name: Steve Parker Phone: 800.800.2727 Fax: 480.517.6921 E-mail: Steve.Parker@Safelite.com	Drive-In Mobile Emergency Tinting			X	X	X													
5. Name: Safelite Autoglass Address: 741 N Montezuma Prescott AZ 86301	Name: Dan Mullins Phone: 928.777.4974 Fax: 928.777.1143 E-mail: Dan.Mullins@Safelite.com	Drive-In Mobile Emergency Tinting																		

# ATTACHMENT 8 CONTRACTORS SERVICE FACILITIES

ARIZONA DEPARTMENT OF TRANSPORTATION  
Procurement Group  
1739 W. Jackson Street Suite A 100p  
Phoenix, Arizona 85007  
Phone: (602) 742-7211

SOLICITATION NO. ADOT11-00000129

The Contractor will complete this form as instructed in Section 5, Special Instructions to Offerors, Paragraph 4.11. If additional pages are needed, the bidder may make additional copies of this attachment and submit with bid package.

OFFICE NAME AND ADDRESS	CONTACT INFORMATION	SERVICES		COVERAGE AREA										
		Drive-In	Mobile	Emergency	Tinting	Metro Phoenix	Metro Tucson	Flagstaff	Kingman	Prescott	Page	Holbrook	Yuma	All Other statewide locations
1. Name: Satellite Auto Glass Address: 2571 W Ina Rd #151 Tucson AZ 85704	Name: Regina Verdugo Phone: 520.579.3489 Fax: 520.679.0583 E-mail: regina.verdugo@satellite.com	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
2. Name: Satellite Auto Glass Address: 7381 E Roadway Tucson AZ 85710	Name: Angie Wortman Phone: 520.722.5285 Fax: 520.293.0043 E-mail: Angie.Wortman@satellite.com	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>
3. Name: Address:	Name: Phone: Fax: E-mail:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
4. Name: Address:	Name: Phone: Fax: E-mail:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
5. Name: Address:	Name: Phone: Fax: E-mail:	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>



# ATTACHMENT 9 RESPONSE AND WAIT TIME

ARIZONA DEPARTMENT OF TRANSPORTATION  
Procurement Group  
1739 W. Jackson Street Suite A 100P  
Phoenix, Arizona 85007  
Phone: (602) 712-7211

SOLICITATION NO. ADOT11-00000129

The Contractor will complete this form as instructed in Section 5, Special Instructions to Offerors, Paragraph 4.12. If additional pages are needed, the bidder may make additional copies of this attachment and submit with bid package.

SERVICES	DESCRIPTION	COVERAGE AREA									
		Metro Phoenix	Metro Tucson	Flagstaff	Kingman	Prescott	Page	Holbrook	Yuma	All Other statewide locations	
1.	Standard Facility	2-4	2-4	2-4	2-4	2-4	2-4	2-4	2-4	2-4	
		90	90	90	90	90	90	90	90	90	
2.	Mobile Unit	2-4	2-4	2-4	2-4	2-4	2-4	2-4	2-4	2-4	
		90	90	90	90	90	90	90	90	90	
3.	Drive-In Repair or Replace	2-4	2-4	2-4	2-4	2-4	N/A	N/A	2-4	2-4	
		30-90	30-90	30-90	30-90	30-90	30-90	30-90	30-90	30-90	
4.	Warranty Repair or Replacement	2-4	2-4	2-4	2-4	2-4	2-4	2-4	2-4	2-4	
		60	60	60	60	60	60	60	60	60	
5.	Emergency Drive-In Repair	2-4	2-4	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
		30	30	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
6.	Emergency Mobile Repair	2-4	2-4	N/A	N/A	N/A	N/A	N/A	N/A	N/A	
		30	30	N/A	N/A	N/A	N/A	N/A	N/A	N/A	

# ATTACHMENT 10 SUBCONTRACTORS SERVICE FACILITIES

ARIZONA DEPARTMENT OF TRANSPORTATION  
Procurement Group  
1739 West Jackson Street, Suite A, Mail Drop 100P  
Phoenix, Arizona 85007-3278  
Phone: (602) 712-7211

SOLICITATION NO. ADOT11-00000129

The Contractor will complete this form as instructed in Section 5, Special Instructions to Offerors, Paragraph 4.13. If additional pages are needed, the bidder may make additional copies of this attachment and submit with bid package.

OFFICE NAME AND ADDRESS		CONTACT INFORMATION		SERVICES			Metro Phoenix	Metro Tucson	Flagstaff	Kingman	Prescott	Page	Holbrook	Yuma	All Other Locations
1.	Name: AZ Window Tint Address: 4146 N 41st Pl PHX AZ 85001	Name: Steve Phone: 602-826-5061 Fax: E-mail: N/A		Drive-In	Mobile	Emergency	X								
2.	Name: Affordable Window Tint Address: 932 N Grant Rd Tucson AZ 85705	Name: MARK COMAL Phone: 623-680-0947 Fax: E-mail: N/A		Drive-In	Mobile	Emergency									
3.	Name: Primer Tint Address: 11022 21st St Unit 10 Yuma AZ 85304	Name: Jeremy Tony Phone: 928-246-0655 Fax: 928-273-0683 E-mail: N/A		Drive-In	Mobile	Emergency									
4.	Name: KRP Tint Address: 6052 So 9th Ave YUMA AZ 85304	Name: Ken R. Rouse Phone: 928-329-6071 Fax: 928-246-0638 E-mail:		Drive-In	Mobile	Emergency									
5.	Name: Custom Tinting Address: 800 N Rowley #10 Flagstaff AZ 86001	Name: TONY SMITH Phone: 928-266-4756 Fax: 928-266-4756 E-mail: N/A		Drive-In	Mobile	Emergency	X								



# ATTACHMENT 10 SUBCONTRACTORS SERVICE FACILITIES

ARIZONA DEPARTMENT OF TRANSPORTATION  
Procurement Group  
1739 West Jackson Street, Suite A, Mail Drop 100P  
Phoenix, Arizona 85007-3278  
Phone: (602) 712-7211

SOLICITATION NO. ADOT11-00000129

The Contractor will complete this form as instructed in Section 5, Special Instructions to Offerors, Paragraph 4.13. If additional pages are needed, the bidder may make additional copies of this attachment and submit with bid package.

OFFICE NAME AND ADDRESS	CONTACT INFORMATION	SERVICES	Metro Phoenix	Metro Tucson	Flagstaff	Kingman	Prescott	Page	Holbrook	Yuma	All Other Statewide Locations
1. Name: Premier Tint Address: 4600 N. Wansley Rd Prescott AZ 86305	Name: Dave Morris Phone: 928-636-9700 Fax: 928-636-6767 E-mail: N/A	Drive-In Mobile Emergency Tinting	X								
2. Name: Danny Olt Address: 1579 W. Ambler Glendale AZ 85308	Name: Danny Olt Phone: 602-616-6150 Fax: N/A E-mail: N/A	Drive-In Mobile Emergency Tinting	X								
3. Name: [Blank] Address: [Blank]	Name: Stripe E. Toxic Services.com Phone: [Blank] Fax: [Blank] E-mail: [Blank]	Drive-In Mobile Emergency Tinting	X								
4. Name: [Blank] Address: [Blank]	Name: [Blank] Phone: [Blank] Fax: [Blank] E-mail: [Blank]	Drive-In Mobile Emergency Tinting									
5. Name: [Blank] Address: [Blank]	Name: [Blank] Phone: [Blank] Fax: [Blank] E-mail: [Blank]	Drive-In Mobile Emergency Tinting									

Sabra

Sep 03 10 04:19p